



Chariot Solutions and ResultWorks Kick Off Partnership

Fort Washington, PA March 22, 2004 – Chariot Solutions, one of the region’s fastest growing technology companies and a leading provider of Java-based application architecture and software development services, today announced a partnership with ResultWorks, a consulting firm specializing in helping Life Sciences companies transform strategy into results through facilitation and project management.

“ResultWorks’ experience and deep understanding of process management in the Life Sciences combined with Chariot’s technical expertise bring a unique service offering to this industry,” said Michael J. Rappaport, CEO of Chariot Solutions. “By marrying our respective core competencies, we bring reduced project risk, lower total cost and increased executive buy-in to our client engagements,” Mr. Rappaport added.

David Flint, a Research Director for The Gartner Group wrote in an October, 2003 report that “Competitive pressures are growing and the business environment is becoming less predictable, forcing enterprises to adopt the real-time enterprise as a business vision. Enterprises will prosper only if they continually remove delays from their critical processes, detect and respond to events and to accelerate their operations.”

“As partners, Chariot and ResultWorks will help clients remove delays through successful implementation of enterprise software. Implementation will occur on time, on budget and with the promised features and benefits delivered,” said Susan Butler, ResultWorks Managing Partner.

Kicking off the partnership, Aaron Mulder, Chariot’s CTO, and Susan Butler presented “*People, Process and Technology – Keys to Global Harmonization Success for the Life Sciences Industry*” at the February 26 meeting of the Eastern Technology Council. The seminar reviewed the collaborative approach needed to achieve seamless integration of disparate applications. The presentation is available on either website www.chariotsolutions.com or www.resultworksllc.com

ResultWorks has also engaged Chariot to work on their first joint project, assisting a leading global pharmaceutical company in integrating a commercial visualization and guided analytic application with existing internal systems for lead discovery.

About Chariot Solutions, LLC

Chariot Solutions, based in Fort Washington, PA, is a consulting firm that specializes in the design, development and implementation of software solutions using Java technology. What makes Chariot unique is the depth of its Java application architecture expertise, specifically related to the creation of J2EE frameworks.

As members of the Java Community Process, Chariot's architects are intimately familiar with J2EE best practices. They are authors of technical books, articles and white papers, and frequent speakers at technology conferences and seminars. This year, eight Chariot architects will present at the 2004 JavaOne conference in San Francisco. Chariot was a finalist for the Eastern Technology Council's Startup Company of the Year award in 2003.

About ResultWorks, LLC

A professional services consulting company based in Audubon, PA, ResultWorks specializes in helping Life Sciences and Healthcare companies transform business strategies into successful technology and process harmonization initiatives. Led by former leaders from Big 5 and cheminformatics consulting companies, they not only scope and deliver projects on time and on budget, they also help clients clearly define project objectives and realize the benefits of every project at completion.

Successful results are achieved through skilled facilitation, exceptional project management and utilization of ResultWorks' unique methodology. ResultWorks' approach, coupled with facilitated, interactive Result SessionsSM, emphasizes the value of integration, collaboration and rapid decision-making while carefully balancing process improvement, user and technical requirements.

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