

ResultWorks & Arcondis Partner to Better Serve Global Clients

Reinach Switzerland and King of Prussia PA, USA, March 7, 2011– Arcondis Group, a European based life science consulting company, and ResultWorks, LLC, a U.S. based life science consulting company, today announced a strategic partnership to better serve the needs of their global customers in the Biotech, Pharmaceutical and MedTech Industries.

Life Science companies, from start-ups to multinational, global corporations, are seeking specialized process, IT/IM, and implementation consulting services from business partners who understand their unique legal and regulatory needs. Both Arcondis and ResultWorks have established methodologies that address industry specific needs while coping with fast paced change and the need for agility.

“I’m excited about the possibilities for sharing both companies’ strengths in delivering tailored high quality services to our leading edge customers. In this globalized business, customers are asking for seamless service delivery at a consistent level of quality, independent of geography. This partnership signifies a quantum leap for our customers as well as for us!” said Erwin K ng, managing director, Arcondis Switzerland.

Arcondis and ResultWorks both have proven track records and have shown their abilities in their respective geographies. Under this agreement, customers can profit from the shared service portfolio and consultant skill pool as well as from a transparent delivery model to facilitate project staffing, service delivery, and vendor management.

“We are extremely pleased to have found a partner who shares our passion for delivering innovative and industry specific services, meeting the ever increasing needs of the life sciences industry. With this partnership we can offer our customers a unique, highly specific and seamless integrated portfolio of services in both the Americas and Europe” said Susan Butler, Managing Partner of ResultWorks, LLC.

About Arcondis

The Arcondis Group, with offices in Reinach (Basel), Switzerland and Eschborn (Frankfurt), Germany, provides professional consulting and project management services to the Life Science (Biotech, Pharmaceuticals and MedTech) industries in the German-speaking regions of Europe (Germany, Switzerland and Austria). Arcondis’ team of almost 40 consultants holds professional certifications in project management, quality management and auditing as well as IT service management (ITIL). For additional information about Arcondis, visit www.arcondis.com.

About ResultWorks

A professional services consulting company headquartered in the Philadelphia area, ResultWorks specializes in transforming business strategies of Life Sciences companies into successful technology and process optimization initiatives that deliver value. Results are achieved through skilled facilitation and exceptional leadership. ResultWorks delivers consistent quality across a broad variety of challenging engagements through its signature methodology. For additional information about ResultWorks, visit www.resultworkslc.com.