

Formulations Electronic Lab Notebook Evaluation

The Situation: A large global pharmaceutical company desired to implement a commercial electronic lab notebook (ELN) solution for their formulations groups (discovery through market formulations) and associated analytical groups. The solution needed to support both small molecule and biological formulations and be capable of being validated for use by analytical. Additionally the company sought to harmonize workflows and standards across global formulations groups in order to better facilitate distributed work sharing and global collaboration.

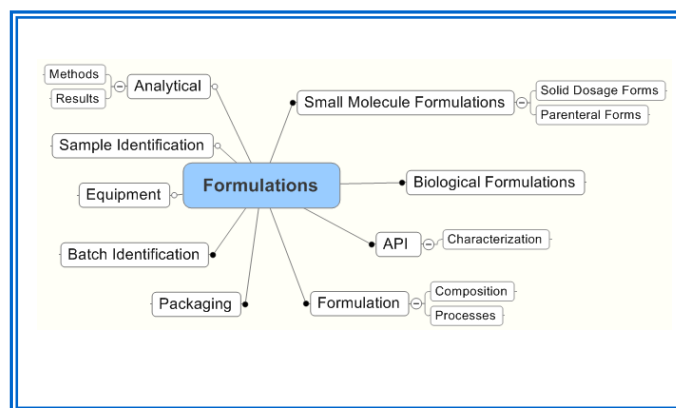
The Solution: ResultWorks worked with a global cross functional team to understand current work processes and facilitate agreement around a future harmonized set of workflows. Additionally standardized vocabulary and libraries were established in key areas. Requirements were developed based on the harmonized workflows, then refined and prioritized. They gathered input from stakeholders at multiple sites and from all of the discovery chemistry groups. A facilitated Business Analysis Result SessionSM was conducted to map, confirm, and refine processes, and to confirm and prioritize the requirements.

ResultWorks prepared a formal RFP which was distributed to leading ELN vendor candidates. The RFP included the client business processes, requirements, and workflows to promote understanding of the overall environment. Vendors provided formal written RFP responses, conducted web demos and finally, demonstrated their solutions at a Solution Selection Result SessionSM. Each vendor's solution was evaluated against their ability to meet requirements and support the client's workflows. ResultWorks facilitated the final selection process based on an analysis of vendor's solution functionality, ability to support workflows, fit to the IT infrastructure, and to execute the solution implementation. The client team achieved consensus around a single vendor solution which was approved by the steering committee and sponsors.

Key Benefits: ResultWorks provided the leadership and structure for the Formulation ELN project which resulted in:

Workflow Harmonization: Cross-functional and global Result SessionsSM helped develop a set of harmonized workflows and vocabulary standards which simplified implementation.

Rigorous Selection Process: ResultWorks define a comprehensive and fair selection process ensuring that the right solution was selected avoiding any prior solution bias.



Results: Rapid selection and piloting of a commercial ELN solution that met the global business and technical needs of the company.

About ResultWorks, LLC

ResultWorks, LLC, a professional services company, specializes in transforming the business strategies of Life Sciences companies into successful technology and process harmonization initiatives. Remarkable results are achieved through skilled facilitation and exceptional management leadership. Consistent quality is delivered across a broad variety of challenging engagements through ResultWorks's signature methodology. The Result SessionSM is the cornerstone of that methodology yielding collaboration and rapid decision-making while balancing process, user and technical requirements.

For more information about ResultWorks, please contact us at Marketing@ResultWorksLLC.com.